



2023 FALL PRODUCT PROGRAM TRAINING

Troops earned over \$86,000 last Fall Product Program, with Girl PGA being \$336.

**PGA = per girl average

IN-PERSON SALES: SEPTEMBER 29 - OCTOBER 22

GIRL-DELIVERY SALES: SEPTEMBER 29 - OCTOBER 24

ONLINE DIRECT SHIP SALES: SEPTEMBER 29 - OCTOBER 27



**TROOP
PROCEEDS**



**During the Fall Product Program,
Troops Earn...**

15% of all nut and candy sales

20% of all magazine and more sales
(including BarkBox and Tervis
Tumblers online-only products)



Troop Bank Account Setup and Money Management

Setting up a troop bank account

- Identify two unrelated adult volunteer signers

Open checking account

- To open a new bank account, please use the Troop or Service Unit Bank Account Request Form found on The Bridge
- Please allow 4-5 business days for processing

Manage Troop Finances

- Be sure to keep your receipts on file for 2 years
- Submit required Troop Finance Report to the council every year



HANDLING MONEY

HANDLING MONEY



Deposit all cash and checks into the troop's bank account no later than October 31

Payment auto withdrawn from troop bank account on November 8, TPM will be notified on November 2 of withdraw amount

Troop proceeds are calculated and left in account



What do I do if...

If you receive a bad check or experience theft:

- Please contact GSGI as soon as possible at info@gsiowa.org

If funds are not available to be withdrawn from troop bank account:

- Fill out a Payment Adjustment Form (located on The Bridge) by November 5 at 11:59 p.m.

If parent/guardian turns in less money than the amount due with customer orders:

- Submit signed Product Program Permission Form, Documentation of at least two collection attempts, and Girl Shortage Form (located on The Bridge)

I need to set up my troop bank account:

- Troop bank accounts are required to participate. Go to *Bank Accounts* under “How To” on The Bridge or give us a call at 800-342-8389!



BALANCING FINANCES

Sales reports

Banking and payments

The screenshot shows the 'Banking and Payments' report for Troop 6512. The page includes a header with the Girl Scouts of Alaska logo and navigation links. The main content area is titled 'Banking and Payments' and contains a sub-section for 'Troop Payments - Troop 6512'. Below this, there is a table with columns for Date, Bank Name, Check/Deposit/Ref#, Comments, and Deposit. The table currently shows 'No results returned'. There are also buttons for 'MANAGE ACH' and 'ADD GIRL SCOUT PAYMENT'. A 'SEARCH TOOLS' dropdown is visible. At the bottom, there is a 'RETURN TO DASHBOARD' button.

The screenshot shows the 'Reports' page for Troop 6512. The page is titled 'Troop Summary Report' and provides a summary of campaign and sales information. The main content area is divided into several sections: 'Total Sales', 'Online Magazine Sales', 'Direct Shipped Sales', 'Nut Card Sales', and 'Online Nuts Girl Delivered'. Each section contains a table of sales data. The 'Total Sales' section shows a total of \$0.00. The 'Online Magazine Sales' section shows 0 Magazine Units. The 'Direct Shipped Sales' section shows 0 Direct Shipped Units. The 'Nut Card Sales' section shows 0 Nut Card Units. The 'Online Nuts Girl Delivered' section shows 0 Online Nuts, Girl Delivered Units. On the right side, there is a 'Campaign Stats' table showing various metrics such as Girls Selling, Avatars Created, Photos Uploaded, Voice Recordings, Total Personalized Patches Earned, Number Emails Sent, Per-Girl-Average Units, Per-Girl-Average Dollars, and Reward Opt Out.

Total Sales	
Total \$ Sold	\$0.00
Collected Online	\$0.00
Collected from Customers	\$0.00
Total Troop Extras	\$0.00
Troop Proceeds and Bonuses	\$0.00
Amount Due Council	\$0.00
Payments Made to Council	\$0.00
Balance Due Council	\$0.00

Online Magazine Sales	
Magazine Units	0
Total Sales Collected Online	\$0.00
Proceeds And Bonuses	\$0.00

Direct Shipped Sales	
Direct Shipped Units	0
Total Sales Collected Online	\$0.00
Proceeds And Bonuses	\$0.00

Nut Card Sales	
Nut Card Units	0
Total Collected from Customer	\$0.00
Proceeds And Bonuses	\$0.00

Online Nuts Girl Delivered	
Online Nuts, Girl Delivered Units	0

Campaign Stats	
Girls Selling	0
Avatars Created	0
Photos Uploaded	0
Voice Recordings	0
Total Personalized Patches Earned	0
Number Emails Sent	0
Per-Girl-Average Units	0
Per-Girl-Average Dollars	\$0.00
Reward Opt Out	No



THANK YOU!

For your continued support of Girl
Scouting and the Fall Product
Program.

We look forward to a successful
2023 Program!

