





2023 FALL PRODUCT PROGRAM TRAINING

Troops earned over \$86,000 last Fall Product Program, with Girl PGA being \$336.

**PGA = per girl average

IN-PERSON SALES: SEPTEMBER 29 - OCTOBER 22
GIRL-DELIVERY SALES: SEPTEMBER 29 - OCTOBER 27
ONLINE DIRECT SHIP SALES: SEPTEMBER 29 - OCTOBER 27

TROOP PROCEEDS



During the Fall Product Program, Troops Earn...

15% of all nut and candy sales

20% of all magazine and more sales (including BarkBox and Tervis Tumblers online-only products)



Troop Bank Account Setup and Money Management

Setting up a troop bank account

- Identify two unrelated adult volunteer signers

Open checking account

- To open a new bank account, please use the Troop or Service Unit Bank Account Request Form found on The Bridge
- Please allow 4-5 business days for processing

Manage Troop Finances

- Be sure to keep your receipts on file for 2 years
- Submit required Troop Finance Report to the council every year



HANDLING MONEY



HANDLING MONEY

Deposit all cash and checks into the troop's bank account no later than October 31

Payment auto withdrawn from troop bank account on November 8, TPM will be notified on November 2 of withdraw amount

Troop proceeds are calculated and left in account



What do I do if...

If you receive a bad check or experience theft:

• Please contact GSGI as soon as possible at info@gsiowa.org

If funds are not available to be withdrawn from troop bank account:

• Fill out a Payment Adjustment Form (located on The Bridge) by November 5 at 11:59 p.m.

If parent/guardian turns in less money than the amount due with customer orders:

 Submit signed Product Program Permission Form,
 Documentation of at least two collection attempts, and Girl Shortage Form (located on The Bridge)

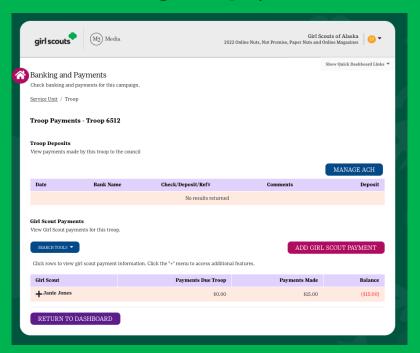
I need to set up my troop bank account:

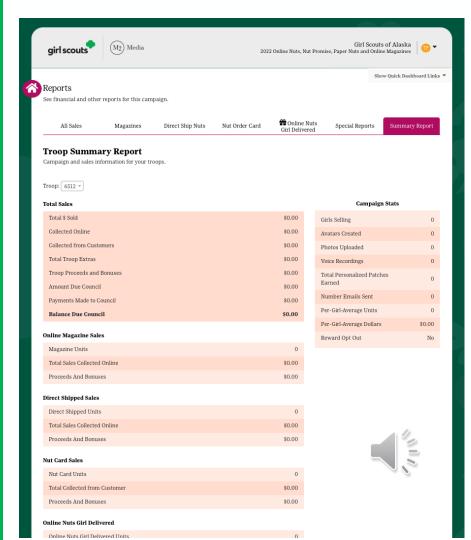
Troop bank accounts are required to participate. Go to *Bank Accounts* under "How To" on The Bridge or give us a call at 800-342-8389!

BALANCING FINANCES

Sales reports

Banking and payments







THANK YOU!

For your continued support of Girl Scouting and the Fall Product Program.

We look forward to a successful 2023 Program!



