

2023 FALL PRODUCT PROGRAM JULIETTE GUIDE

IN-PERSON SALES: SEPTEMBER 29 - OCTOBER 22
GIRL DELIVERY SALES: SEPTEMBER 29 - OCTOBER 24
ONLINE DIRECT SHIP SALES: SEPTEMBER 29 - OCTOBER 27

The Juliette program allows participants to register individually for Girl Scouts, mixing and matching different activities to meet their needs and interests. Juliettes can participate in the Fall Product Program to learn business skills, and earn rewards! There are a few differences between a troop's Fall Product Program and a Juliette's Fall Product Program, so we've written this guide just for Juliettes and their parents/guardians.

You'll find full details about managing your Juliette Girl Scout's participation in the Fall Product Program in the 2023 Fall Product Program Kit!

SERVICE UNIT PRODUCT CHAIR (SUPC): Your SUPC is the volunteer in your area who will be your point person for the Fall Product Program! They'll be your go-to contact for questions, any help you need with the M2 system, and they will make sure you receive your product and rewards at the end of the program. If you are unsure who your SUPC is, please email us at info@gsiowa.org or call us at 800-342-8389.

MY SUPC'S CONTACT INFO

NAME: _____

EMAIL: _____

PHONE: _____

BEST WAY TO CONTACT: _____

Managing the program for your Juliette? Okay, we know you're not technically a "Troop" Product Manager (TPM) but be on the lookout for communications and guidance sent to TPMs during the program, like the weekly Shout Out! newsletter. As a Juliette parent/guardian, you'll follow the same basic steps as TPMs, as outlined in the 2023 Fall Product Program Kit. Juliette parent/guardians who register and fill out their online Juliette Parent/Guardian Agreement can also create a custom avatar and receive a personalized patch! (One patch per Juliette parent/guardian.)

ATTENTION!

For the most up-to-date Girl Scout Fall Product Program info be sure to visit [The Bridge \(gsgibridge.com\)](http://TheBridge(gsgibridge.com)) and read your weekly Shout Out! newsletter. Need to sign up for the Shout Out! newsletter? Scan this QR code or visit girlscoutsiowa.org/shoutout



SELLING FALL PRODUCT

Girl Scouts can choose to sell in-person, online, or BOTH. More information on how Girl Scouts sell Fall Product can be found on Page 3 of the 2023 Fall Product Program Kit.

REWARDS AND PROGRAM CREDIT

Girl Scouts earn rewards and patches as they reach each level outlined on the Nut Order Card. Rewards are cumulative.

Girl Scouts can earn Program Credits called Munch Money, which is awarded on a digital account and can be spent on Girl Scouts of Greater Iowa (GSGI) programs, camps, shop items, and even next year's Girl Scout membership! Munch Money can be chosen instead of rewards at levels indicated on the Nut Order Card and does not automatically accumulate based on sales.

Juliettes also earn Juliette Program Credits (JPC) instead of the troop proceeds earned by participating troops. These Program Credits can be used just like Munch Money and are added to the same digital account number at the end of the program.

Program Credits expire September 15, 2024. For more information about Program Credits, please review the 2023-24 Program Credit Policy found on The Bridge.

Items Sold	JPC	Items Sold	JPC
5-9	\$5	30-39	\$30
10-14	\$10	40-59	\$40
15-19	\$15	60-79	\$60
20-24	\$20	80-99	\$80
25-29	\$25	100-119	\$100
Above 100 items, JPCs increase \$20 for every 20 items sold.			

HANDLING MONEY



DEPOSIT-ONLY CARD GUIDE

To participate in the Fall Product Program, Juliettes receive a deposit-only card that will allow you to make deposits at Wells Fargo ATMs or inside Wells Fargo branches.

If you have a deposit-only card from a previous Product Program, you can continue to use the same one. If you're a new Juliette, or need a new card, we'll order and send one out to you as soon as possible. You can indicate that you need a card on the Juliette Parent/Guardian Agreement or by emailing info@gsiowa.org.

To deposit checks, checks should be made out to "Girl Scouts." In the signature section on the back of the check, write "For deposit only – Girl Scouts of Greater Iowa."

IMPORTANT: Your deposit-only card has a unique pin number. Be sure to use your pin when making a deposit, so that the deposit will be credited back to the right Girl Scout.

If you do not have access to a Wells Fargo branch or ATM, you can come into any GSGI Leadership Center to turn in payments. For the Fall Product Program, deposits should be made at least twice—once halfway through the program, and then again at the end of the program, by October 31.

WRAPPING IT ALL UP!

IN-PERSON SALES END ON OCTOBER 22

NUT ORDER CARD:

Enter the totals for each column on the bottom row of the order card. Enter the order into the M2 system. Online Girl Delivered items should not be re-entered.

MONEY:

Double check that the total dollar amount for nut orders matches the amount you've collected and deposited. If you haven't already done so, deposit all cash and checks, in their original form, no later than October 31, using your deposit-only card. You can also drop off all money at your local [Girl Scouts of Greater Iowa \(GSGI\) shop!](#)

PRODUCT AND REWARDS DELIVERY:

Your Service Unit Product Chair (SUPC) will notify you when they know the date and time your product and rewards will be ready to pick up.

HOW TO GET STARTED

ARE YOU REGISTERED AS A GIRL SCOUT VOLUNTEER FOR THE 2023-2024 YEAR?

- ▲ Yes! Great! We're so happy you're here.
- ▲ No? Register online at girlscoutsiowa.org/join or give us a call if you need some help!

VISIT THE BRIDGE AT GSGIBRIDGE.COM/FALLPROGRAM.

Bookmark this page! It will be your one-stop-shop for all things related to the Fall Product Program.

ON THE BRIDGE, FILL OUT THE JULIETTE PARENT/GUARDIAN AGREEMENT.

This lets us know your Girl Scout (Juliette) is participating! We'll sign you up for our weekly Shout Out! newsletter, and get you set up in the online Fall Product Program system.

DO YOU HAVE YOUR WELLS FARGO DEPOSIT-ONLY CARD?

- ▲ Yes! Woo-hoo! You're almost ready to go!
- ▲ No? Bring your money into your nearest GSGI shop to make payments or email info@gsiowa.org and we'll get you a card ASAP!

ATTEND THE LIVE TRAINING IN SEPTEMBER OR WATCH A RECORDING ONLINE.

Tune in live on September 21 from 6:00 p.m. - 7:00 p.m. - register for this training on [The Bridge!](#) Recordings will also be available on The Bridge for those who can't make it.

LOOK FOR THE WEEKLY SHOUT OUT! NEWSLETTER IN YOUR INBOX EVERY THURSDAY EVENING!

The Shout Out! newsletter will have important reminders, program updates, and the most up-to-date information on how to manage the program with your Juliette.

THAT'S IT! NOW YOU'RE READY TO GET STARTED.

We'll be right here to support you! Give us a call at 800-342-8389 or email us anytime at info@gsiowa.org.

Why do I (the parent/guardian) need to be registered? To gain full access to our online ordering system, volunteers need to be registered members. Since you're acting as the Troop Product Manager (TPM) for your Girl Scout, that means you too! If you aren't comfortable with this, your local SUPC can help manage the online system for you. Let us know when you fill out your Juliette Parent/Guardian Agreement or contact us at 800-342-8389 or info@gsiowa.org.



RESOURCES

The Bridge: <i>Trainings, Forms, and Program Kits</i>	Visit gsgibridge.com/fallprogram
Shout Out! newsletter: <i>The best resource for up-to-date information on the Product Programs.</i>	In your inbox every Thursday! If you're not already getting these, sign up at girlscoutsiowa.org/shoutout
M2: <i>The website where you will manage all aspects of product and reward ordering.</i>	gsnutsandmags.com/gsgi
M2 Customer Care: <i>Your resource for M2 specific questions.</i>	Phone: 800-372-8520 Email: question@gsnutsandmags.com
Official Girl Scouts of Greater Iowa Facebook Leaders Group: <i>Connect with other GSGI Volunteers!</i>	girlscoutsiowa.org/leadersgroup
Girl Scouts of Greater Iowa (GSGI) Staff	Phone: 800-342-8389 Email: info@gsiowa.org

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