**Lemonade Stands**

Booths are a great way for girls to build teamwork and have fun together, but some girls may opt to host individual stands, based on their location, schedule, or goals! An individual Girl Scout may host a “Lemonade Stand”-style booth, provided she is supervised by her own parent/guardian, OR another registered adult female volunteer. Sisters or girls in the same household may participate in this kind of booth together.

Follow the booth sales guidelines for setting up a Lemonade Stand—parents/guardians must get permission from the business in advance, and Lemonade Stands cannot be booked before January 1.

**Differences between a Lemonade Stand and a Booth Sale:**

- At a Lemonade Stand, if a girl is accompanied by her own parent/guardian, that adult is not required to be a registered Girl Scout volunteer.
- When a troop hosts a booth sale, the cookies come from the troop’s inventory. Any cookies not sold still “belong” to the troop. When a girl hosts a Lemonade Stand, she must use cookies that have been transferred from the troop to the girl. Any leftover cookies “belong” to the girl and cannot be returned to the troop.
- Lemonade Stands may not be entered in Smart Cookies as these are managed by individual girls and families, not by the Troop Product Manager.
- Lemonade Stands cannot be held in the same location as a council- or troop-secured booth during those scheduled booth times.
  - Example 1: Girl Scouts of Greater Iowa secures a booth at Jordan Creek Mall in West Des Moines; therefore, a girl cannot hold a Lemonade Stand at another storefront in the same mall.
  - Example 2: if a troop has a booth scheduled at a local Hy-Vee, a competing Lemonade Stand cannot be set-up in the parking lot at the same time. However, parent/guardians can coordinate with the same locations as troops to secure Lemonade Stand timeslots.

The purpose of Lemonade Stands is to give girls more opportunities to achieve their goals, not to replace the team effort of Booth Sales!

**WHERE CAN WE HOLD A BOOTH SALE?**

There is no prescribed list of locations for troop-secured booths, so get creative about places to sell! The primary guideline is that booth sales should be in girl-appropriate areas - if girls cannot patronize the location, they shouldn’t hold a booth there.

Every year, we get requests to determine boundaries, such as “girls from XYZ community can only do booths in XYZ community.” However, it’s nearly impossible to create that kind of rule for 70 counties that include metro areas, suburbs, and rural towns! Girls may live in one community, go to school in another, and have parents that work in a third – not to mention where families go for shopping and recreation! When it comes to setting up booths, a good starting point is to look at your local community and businesses you visit, recognizing that “local” is a relative term, depending on where you live, work, and play.

**NEW THIS YEAR!** All girls participating in a Lemonade Stand will earn a free Lemonade Stand Cookie Booth patch! Free by request in Smart Cookies.